



2020

HoldenCAPITAL Partners
Product Guide

Holden**CAPITAL**
PARTNERS
CONSTRUCTIVE INVESTMENTS

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What We Do...

About HoldenCAPITAL Partners

HoldenCAPITAL Partners work alongside property developers to help them grow their business and develop a pipeline of projects by providing reliable and flexible capital.

We do this by providing debt and or equity for transactions ranging from site acquisitions, right through to fully developed projects and even completed stock loans.

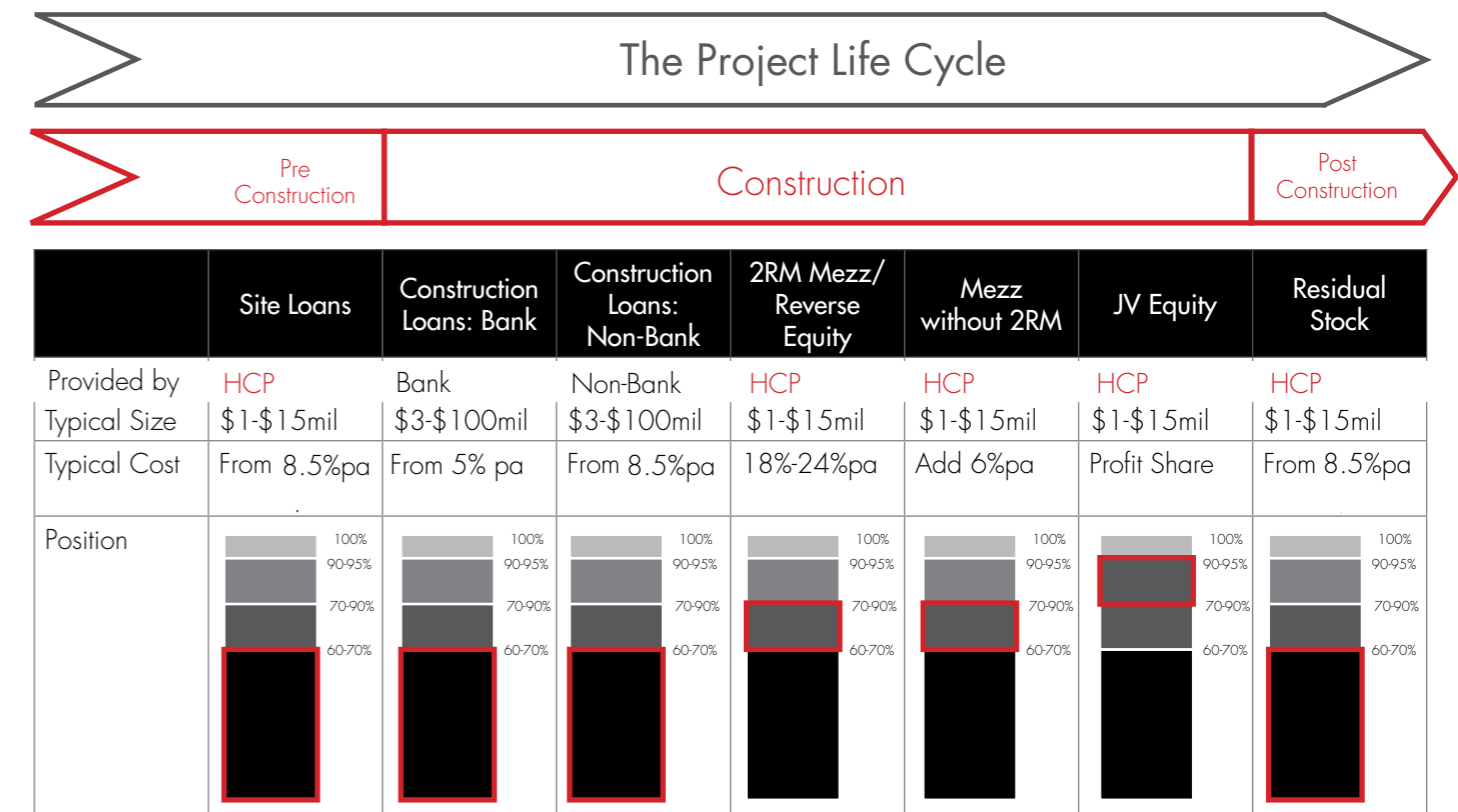
Fast decisions, quick turnaround...

HoldenCAPITAL Partners understand that time really is money and if a transaction doesn't fit with the appetite of our investors, we believe that a quick no is a good no and we won't waste your time.

Conversely, for those opportunities that meet our criteria our speed to approval and settlement is something we pride ourselves on.

HoldenCAPITAL Partners (Australian Financial Services Licence 481944) was established in 2015 and is a funds management group providing developers with funding solutions for all stages of the project life cycle.

Whatever stage of the project lifecycle you are at, HCP can help



Contact us today

Call 1300 HOL CAP
lending@holdencapital.com.au
www.holdencapitalpartners.com.au/borrow



Site Acquisition Loans

A straightforward solution to get your site settled.

Key Features



LOAN AMOUNT
\$1 - \$15 m



LOAN TERM
6 - 12 months



LVR
From 50% up to 65%



SECURITY
First Mortgage



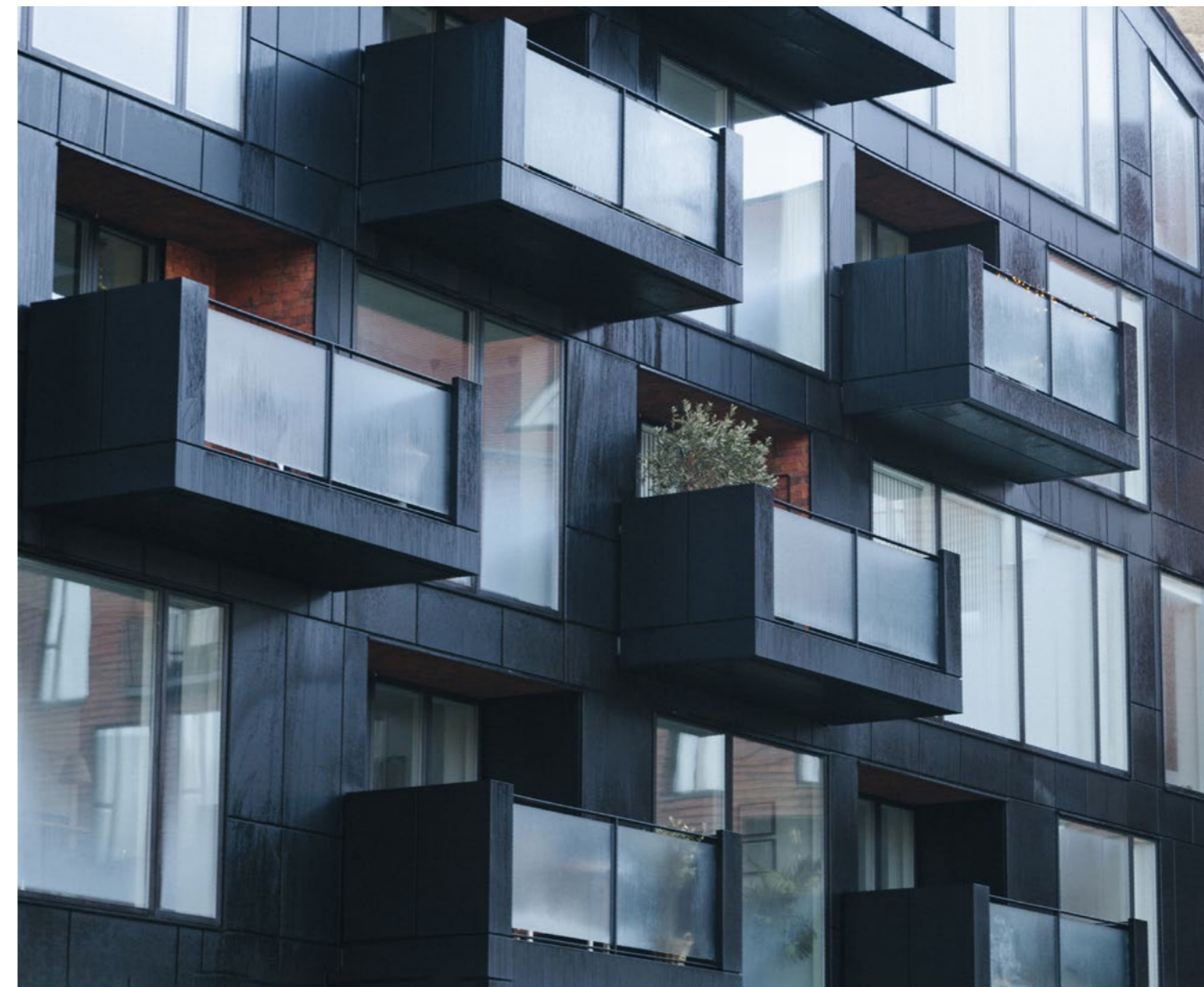
LOCATIONS
Metro Cities
Australia wide

Fees & Charges

INTEREST RATE
From 8.5%pa for lower geared and lower risk loans

LENDER ESTABLISHMENT FEE
From 1.5%

LENDER MONTHLY ADMIN FEE
0.125% - 0.16%



Residual Stock Loans

Enables you to refinance your existing facility and affect an orderly sell down ensuring value and the resulting return on investment are protected.

Key Features



LOAN AMOUNT
\$1.5 - \$15 m



LOAN TERM
4 - 12 months



LVR
Up to 65%



LOCATIONS
Metro Cities
Australia wide

Fees & Charges

INTEREST RATE
From 8.5%pa for lower geared and lower risk loans

LENDER ESTABLISHMENT FEE
From 1.5% to 2%

LENDER MONTHLY ADMIN FEE
0.125% - 0.16%



2nd Mortgage or Reverse Equity

Have a project where construction funding is in place, the builder has commenced and you would like to secure your next site/project, HCP can help...

Key Features



LOAN AMOUNT
\$1 - \$15 m



LOAN TERM
12 - 18 months



LOAN CONVENT
Generally 50/50 contribution with developers equity



SECURITY
2nd Mortgage or Preferred Equity



LOCATIONS
Metro Cities
Australia wide

Fees & Charges

INTEREST RATE (2ND MORTGAGE)
From 18% - 22% pa

INTEREST RATE (PREFERRED EQUITY)
From 23% - 26% pa

LENDER ESTABLISHMENT FEE
From 2%

LENDER MONTHLY ADMIN FEE
From 0.20%



Preferred Equity Loans

Do you have more opportunities than you do available cash? HCP can partner with you to help deliver your projects and enhance your return

Key Features



LOAN AMOUNT
\$1 - \$15 m



LOAN TERM
6 - 18 months



LCR
Up to 97%



LOCATIONS
Metro Cities
Australia wide

Fees & Charges

LENDER RETURN
Typically 80/20 – 50/50, or variant of that based on project risk.

LENDER ESTABLISHMENT FEE
From 3%

LENDER MONTHLY ADMIN FEE
0.25% - 0.3%

The HoldenCAPITAL Partners Team



Daniel Holden
PRINCIPAL

Daniel Holden is the founding partner of HoldenCapital, with responsibility for the teams structuring and arranging of senior debt, mezzanine debt and equity facilities for its clients' property-based developments and investments. Daniel's core strengths are in Construction Finance and Joint Ventures with over 18 years of development and finance experience that includes project management and over six years in finance consultancy, loan and joint venture structuring and funds management.



Steve Wiltshire
EXECUTIVE CHAIRMAN

Steve Wiltshire spent 27 years with Macquarie Bank as a director and National Portfolio Head of its Real Estate Structured Finance Division overseeing its construction finance and joint ventures, and 3 years as Executive Director of ANZ's Institutional Property Group, responsible for the Queensland and the Northern Territory loan portfolio. Steve is a mentor to the team and actively assists them with structuring of transactions and the negotiation of loans drawing on his extensive banking and JV experience.



Gary Connolly
HEAD OF INVESTMENTS

Gary Connolly has over 12 years of experience in financial services, specifically in the banking and funds management sectors both in Australia and abroad. Gary most recently spent 8 years with Trilogy Funds Management as their Business Development Manager and prior to that was employed by Citigroup and Deutsche Bank in key account management roles. His professional experience is underpinned by a tertiary background in Law.



Mark Halle
COMPLIANCE MANAGER

Mark Halle has over 25 years' experience across a wide variety of industry sectors. An accountant, Mark has for the past 14 years worked in the property and property financing industry, including 10 years with Ray White Invest as their Investment Fund Manager and more recently four years as the Fund Manager of the AU\$250m Premium Income Fund operated by Wellington Capital and FTI Consolidated.

“

We have worked with Dan Holden to finance our projects since 2009, we have always found him to be reliable and has always delivered. We have completed multiple projects under his funding guidance. Dan adds much more than just funding to our group. Even through the credit constrained times Dan always ensured we had the right loan to suit our requirement.

”

RON BAKIR
CEO Homecorp Developments

Are you ready to get constructive
with your finance?

To find out more about how having HCP as a capital partner can add value to your development business, contact Daniel Holden today on 0401 669 502, dh@hg.net.au or visit www.holdencapitalpartners.com.au

For further information please visit
www.holdencapitalpartners.com.au/borrow

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